

# Cutting Contingent IT Labor Spend through Sourcewell

Educational institutions, government agencies, and nonprofit organizations rely on contingent and contract IT labor to serve their constituents and achieve their mission. Smart management of contracts and budgets is essential, and there are many opportunities for cost savings—if you know where to look.

Sourcewell members looking to more effectively manage contingent IT labor can engage Computer Aid, Inc. (CAI), an experienced Managed Services Provider under Sourcewell Contract# 020817-CAI. For added value, CAI partners with VectorVMS and its best-of-breed vendor management system (VMS).

## Combined Expertise for Maximum Cost Savings

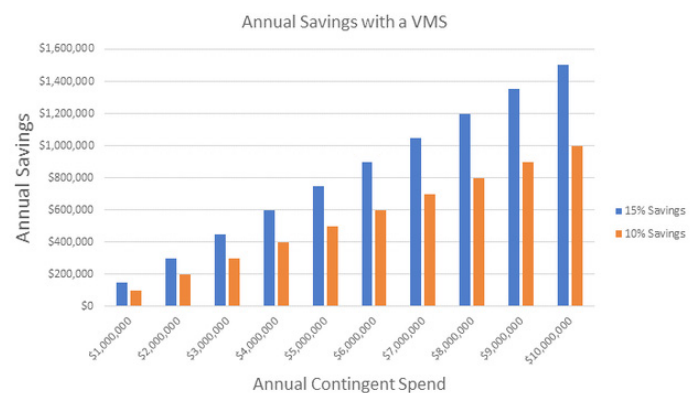
CAI and VectorVMS combine the expertise of an MSP and VMS solution to help Sourcewell members dramatically reduce their total contingent spend by as much as 15% through

- » Competitively bid and benchmarked rates
- » Managed payrolling
- » Improvements in cycle time and candidate quality
- » Reduced administration
- » Efficient invoicing
- » Easy access to trusted suppliers.

## Realize the Power and Value of Contract Purchasing

Through Sourcewell, public-sector organizations can access a uniform contract procurement model that offers:

- » Agency control over the entire process
- » Competitively bid rates with associated job descriptions
- » Significant potential for financial and time savings
- » Diverse vendor network that provides all types of IT resources.



According to SIA, first year savings with a VMS range between 10% and 15%

Under the Sourcewell Contract, CAI and VectorVMS help organizations manage

- » Staff augmentation and statements of work
- » Accommodations for off-site work locations or remote work to overcome challenges of distance or availability
- » Small or minority business commitments
- » Pre-qualification of suppliers for specialty areas of work or by unique program requirements such as IRS clearance or specialty background check requirements
- » Thorough background, reference, and education checks on submitted candidates.

## Total Workforce Visibility and Control

With VectorVMS, you can efficiently and effectively manage your entire nonemployee workforce—including temporary, consultative, and professional services—as a critical component of your overall talent management strategy.



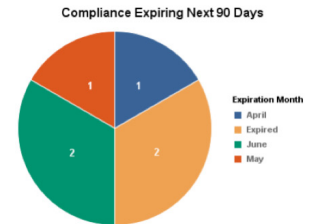
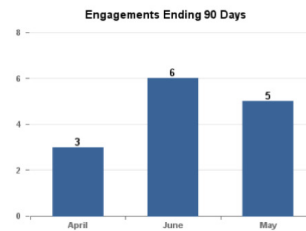
Effectively manage the entire contingent lifecycle—from requisitions and onboarding through invoicing and offboarding.

Our system delivers:

- » A single source of record and full visibility across your contingent labor program—so you can improve performance and maintain compliance
- » Access more than 120 standard reports and unlimited custom reports
- » Actionable analytics, business intelligence, and robust reporting to inform and drive your talent decisions.

Dashboard Stats		
Engagement Count	Total Spend	Open Requisition Count
57	\$1,532,853.75	94

Engagement Length by Weeks			Timesheets by Status			Requisitions by Status		
< 4 weeks	0	0%	Approved	903	93.48%	Open	94	42.73%
4-26 weeks	15	26.32%	Rejected	12	1.24%	Filled	57	25.91%
26-52 weeks	35	61.40%	Submitted	51	5.28%	Cancelled	51	23.18%
>52 weeks	7	12.28%				Interviews	18	8.18%



Track and manage performance and compliance with user-friendly dashboards and standard and custom reports.

## About CAI and VectorVMS

Computer Aid, Inc., (CAI) is a global IT services firm that manages engagements with numerous Fortune 1000 companies and government agencies. Learn more at [www.compaid.com](http://www.compaid.com). VectorVMS delivers software and services to help businesses optimize their contingent workforce programs. Drawing on 20 years of experience, we help clients and MSP partners control costs, maintain compliance, and drive quality and efficiency throughout the contingent labor lifecycle. VectorVMS is a part of Learning Technologies Group plc (LTG). For more, visit [vectorvms.com](http://vectorvms.com).

## Contact Us

Find out how CAI and VectorVMS solutions can help you control costs, maintain compliance, and drive quality and efficiency throughout your contingent workforce program.

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