

# 9-STEP CHECKLIST TO CONTROL YOUR STATEMENT OF WORK SPEND

## PHASE 1: DEFINING YOUR CURRENT STATE

It's impossible to create an efficient SOW program without assessing what you have now. Let's start by defining your service procurement program's current state using these three steps:

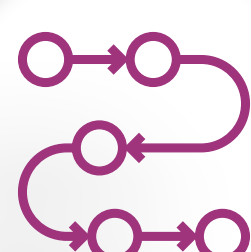
**STEP 1:**  
Categorize your SOW spend



**STEP 2:**  
Compile what you know about active projects



**STEP 3:**  
Outline your current steps and processes



## PHASE 2: OUTLINING DESIRED FUTURE STATE

Now that you've mapped out your current workflow, it's time to look forward and start building your desired workflow using the following steps:

**STEP 4:**  
Define your goals for your SOW program



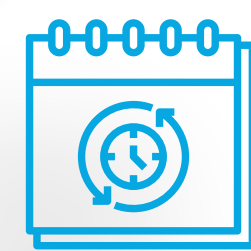
**STEP 5:**  
Create standards that achieve your desired goal



**STEP 6:**  
Pick your team to drive change



**STEP 7:**  
Outline your desired future state workflow



## PHASE 3: IMPLEMENT YOUR VISION

You're now ready to select how you want to manage the process, and to choose the technology you want to manage it with. There are two steps left:

**STEP 8:**  
Determine your program management style



**STEP 9:**  
Implement your SOW program



## CONTACT US

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